U.S. DEPARTMENT OF COMMERCE Economics and Statistics Administration U.S. CENSUS BUREAU



FORM SA-**5132A** 

### DUE DATE •

NOTICE — Your report to the Census Bureau is confidential by law (Title 13, U.S. Code). It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

RETURN COMPLETED FORM TO



U.S. CENSUS BUREAU 1201 East 10th Street Jeffersonville, IN 47132-0001

Any questions call 1-800-772-7851 weekdays, 8:30 a.m. to 5:00 p.m. EST

# 1999 SERVICE ANNUAL SURVEY

## **Cable Networks and Program Distribution**

138 SAS\_I 513220 T

(Please correct any error in name, address, or ZIP Code)

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, U.S. Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau.

#### Item 1 SURVEY COVERAGE

This report covers all domestic locations operated by your company and its subsidiaries primarily engaged as third-party distribution systems for broadcast programming. These locations deliver visual, aural, or textual programming received from cable networks, local television stations, or radio networks to consumers via cable or direct-to-home satellite systems on a subscription or fee basis. Locations do not generally originate programming material.

Does the above coverage describe this firm's business activity?

0001	1  ☐ Yes – Continue with Item 3	
	2 No − Specify your business activity and continue with Item 3   ✓	
	0002	

Item 2

NOT APPLICABLE TO THIS FORM

Item 3 REPORT PERIOD			1999		1998			
Mark (X) the one box which best describes 0006 1 Calendar year – Go to Item 4A				Day	Year	Month	Day	Year
the period covered by your report.	 2□Fiscal year		0007			0057		
If the data reported are for a period other than the "calendar year," please enter the		From						
beginning and ending dates.	3 Less than 12 months ∫		0008			0058		
		То					1	

Item 4A SOURCES OF REVENUE	Estimates are acceptable if book	nates are acceptable if book es are not available. Key		1999		Key	1998				
See the enclosed instruction	figures are not available.		Bil.	Mil.	il. Thou. Dol.		code	Bil.	Mil.	Thou.	Dol.
sheet before completing this section.											
Enter "0" in items where applicable.	1. Advertising revenue (net)	748					798				
Do Not combine data for two or more detail lines.											
Do NOT include Intra-company revenue or transfers.	2. Program revenue	814					864				
Line 1 — System operators and program providers — Exclude commissions paid to agency	Cable systems and multichannel video distribution (MVPD)										
representatives and brokers, but include trade-outs and barter, and political advertising revenue.	3. Basic service tier	815					865				
Line 2 — Program providers — Include revenue from system operators and other customers for programming services. System	4. Pay-per-view service	816					866				
operators include revenue from customers for programming services.	5. Other premium service	817					867				
Line 3 — System operators — Include subscription fees received for basic and non-premium service tiers from residential and commercial	6. Installation, startup and reconnect						868				
customers.  Line 5 — System operators — Include revenue from premium	fees	010					000				
services such as movie channels.  Line 7 — System operators and	7. Other cable and Pay TV revenue	819					869				
program providers — Report all other cable and pay television revenue, such as service charges, rental or lease of channel capacity,	8. Total cable and other Pay TV revenue	820					870				
etc. System operators — include revenue from shop-at-home programs.	Communication service revenue										
Line 9 — System operators — Report revenue from providing Internet access, cable modem service	Internet access fees (include subscriptions from on-line services)	821					871				
and online information service.  Line 12 — System operators —											
Report all other communication service revenue.	10. Local telephone service	822					872				
Line 13 — System operators and program providers — Other operating revenue — Report other	11. Long distance telephone service	828					878				
operating revenue, including sales of merchandise. Exclude nonoperating revenue such as income from investments, the sale of securities,	12. Other communication service revenue	824					874				
real estate, etc.  Note — If the amount reported on line 13 is greater than 50 percent											
of the total operating revenue reported in line 14, indicate the source of this revenue in the	13. Other operating revenue	749					799				
"Remarks" section on page 4.	14. TOTAL OPERATING REVENUE	002					052				
Item 4B E-COMMERCE REC	EIPTS/REVENUE										
(E-commerce receipts/revenue are sales of goods and services over an Internet, extranet, EDI, or other online system. Payment may or may not be made on-line.)  Estimates are acceptable if book figures are not available.											
1. Did your firm have e-commerce red	?	_		Month	(i.e., Ju	une=06	) Y	ear (i.e	., 1999=	=99)	
1 Yes — Enter the date you			0010								
2 No — Continue to Item 4	C.	Key code	D:I	19		Dal	Key code	Dil	19	· ·	Dai
What were your firm's e-commerce 1998? (Include e-commerce receipt sales taxes.)	005	Bil.	Mil.	Thou.	Dol.	055	Bil.	Mil.	Thou.	Dol.	

			гау							rage 3			
Item 4C PAYROLL AND OTHER OPERATING		Estimates are acceptable if book figures are not available.			Key 1999					1998			
EXPENSES			code	Bil.	Mil.	Thou.	Dol.	code	Bil.	Mil.	Thou.	Dol.	
Report costs incurred during 1999 and 1998, even though payments may have been made at a later date. Exclude sales or other taxes collected from customers and paid directly to a taxing authority.													
See the enclosed instruction sheet before completing this section.	1.	Annual payroll	800					850					
Enter "0" in items where applicable. Please Do Not combine data for two or more detail lines.	2.	Employer contributions to employee benefit plans											
Line 1 — Report on a cash basis, the gross earnings paid to employees prior to deductions. If an unincorporated concern, exclude payments to proprietors or partners.	a.	Plans required under Federal and State legislation (including Social Security and Medicare (FICA), workers compensation insurance, etc.)	801					851					
Line 2 — Report on a cash basis, in line 2a, employer's cost for legally required programs. Report on a cash basis, in line 2b, employer's cost for programs not required by law. Report in line 2a and line 2b the amounts actually contributed.	b.	Other fringe benefit plans (including medical insurance,						0.5.0					
Line 3 — Program and production costs include talent and music license fees, the value of bartered programming, and all other costs of programming and production. Exclude payroll and employer contributions to employee benefit programs.		life insurance, etc.)	802					852					
System operators include costs of all local origination programming. Include public access costs and fees.	3.	Program and production costs	825					875					
Program providers include costs of all original programming produced or developed in-house.	4.	Depreciation and amortization	005					055					
Line 4 — Include depreciation on a) assets obtained through capital lease agreements, b) leasehold assets, and c) assets that you lease to others under an operating lease agreement. Exclude depreciation on intangible assets and assets leased to others by you under a capital lease agreement. Do not adjust for the value of depreciable assets sold or traded for replacement purposes.	5.	Lease and rental costs	805					855 857					
Line 5 — Exclude payments by your firm to the parent company or organization (or any of its subsidiaries) for use of assets owned by them. Exclude installment payments for assets obtained through capital lease agreements.	6.	Cost of purchased repairs	809					859					
Line 6 — Exclude repair costs included as part of a lease or rental agreement, improvements for which depreciation accounts are maintained, and repairs performed by employees of your company and its subsidiaries.	7.	Cost of purchased communications and utilities	811					861					
Line 7 — Report the cost of nonrevenue-generating purchased communication and utility services, including telephone, telex, telegraph, etc.													
Line 9 — Include cost of insurance (less worker's compensation premiums), taxes, licenses. etc.	8.	Cost of purchased advertising	812					862					
Line 9 and 10 — See the enclosed instruction sheet to calculate Other Operating Expenses and Total Operating Expenses as they pertain to this survey.													
NOTE — If the amount reported on line 9 is greater than 50 percent of	9.	Other operating services	813					863					
the total operating expenses reported in line 10, indicate the source of these expenses in the "Remarks" section on page 4 of this form.	10.	TOTAL OPERATING EXPENSES	003					053					

Item 5 EXPORTED SERVICES												
Estimates are acceptable if book figures are not available.  Note — An exported service is a service performed for a customer or client (individual, government, business establishment, etc.) located outside the United States (i.e., outside the 50 states, District of Columbia, U.S.  Commonwealth Territories, or U.S. possessions). Services performed for unaffiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.) are included.												
Exclude services provided to domestic subs foreign firms.	k	Key		19	999		Key		19	98		
Did the revenue reported in Item 4A		code	Bil.	Mil.	Thou.	Dol.	code	Bil.	Mil.	Thou.	Dol.	
include any amounts received for 0009	Yes──											
exported services?							054					
Item 6 NUMBER OF LOCATIONS							1999 umbei	-	١	1998 Jumbe	r	
Enter the total number of service locations covered by this report as of December 31, 1999 and 1998. A location is defined as an establishment with paid company personnel.						0012 0062						
Item 7 OWNERSHIP OR CONTROL 0014 Name of owning or controlling company												
a. Does another firm own more than 50 percent of the voting stock or have	Number and street											
the power to control the management	Number and street											
and policies of this company?	City, State, and ZIP Code											
0013 1 Yes							0015					
2 □ No	EIN ————————————————————————————————————											
b. Did this firm acquire or merge with	0017 Name of company acquired or merged with											
another company during 1999 or 1998?	Number and street											
0016 1 Vec	City, State, and ZIP Code											
0016 1 Yes → 2 No	ony, state, and zir code											
- <del>-</del>	Date of merger 0018 Mon	th Ye	ear		<b>-</b> 181	0019						
or acquisition → EIN →												
For any separate correspondence pertaining to this report, please include the IDENTIFICATION number shown in the address label area or at the top of the page.												
number snown in	the address label area of a	at the	тор от	tne pa	ige.							
Public reporting burden for this collection reviewing instructions, searching existing					pe	respor	nse, inc	luding	the time	e for		
the collection of information. Send comme	ents regarding this burden est	timate	or any	other a	spect of	of this c	ollectio	n of in	ormatio	on,		
including suggestions for reducing this bu Project; U.S. Census Bureau; Room 3104, I	B 3; Washington, DC 20233-0	0001. P	LEASE	<b>INCLU</b>	DE FOR	RM NAN	ΛΕ ΑΝΙ	NUM C	BER IN			
CORRESPONDENCE. Respondents are not number from the Office of Management are										n.		
Item 9 CERTIFICATION – This report	is substantially accurate a	and ha	ıs beei	n prep	ared ii	n accor	dance	with i	nstruct	ions.		
0020 Name of person completing this report –  Please print	0021 Address (Number and s	treet, ci								Exten	cion	
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Signature of authorized person					00		Ni la a	Fa	X	F	_!	
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	Please return the completed form in the enclosed envelope.											

# SERVICE ANNUAL SURVEY BROADCASTING AND TELECOMMUNICATIONS GENERAL INSTRUCTIONS

Your report should be completed and returned in the preaddressed envelope provided on or before the due date. If the report does not appear to apply to your kind of business or activity, describe your business or activity in item 1 and complete the remainder of the form as accurately as possible.

If filing within the required time frame will cause an undue burden and you would like an extension, or if you have any questions, please write to the

U.S. Census Bureau 1201 East 10th Street Jeffersonville, IN 47132-0001

or call our Census Bureau representative in Jeffersonville, Indiana at 1–800–772–7851, weekdays from 8:30 a.m. to 5:00 p.m., eastern time.

Always include your identification number, located in the address label, in any correspondence.

IF BOOK FIGURES ARE NOT AVAILABLE, ESTIMATES ARE ACCEPTABLE.

Please read all instructions before making your entries.

Report data for the calendar year(s) specified. If calendar year records are not available, we will accept fiscal year data. Please note, however, that we prefer estimates for the calendar year to book figures covering a different time period. Report all values in dollars (omit cents). Enter "0" in items where appropriate. Please do not combine data for two or more revenue lines.

For location(s) sold or acquired during the year(s) specified, report only for the period that the location(s) were operated by this firm.

### SPECIFIC INSTRUCTIONS

### Other Operating Expenses

Other operating expenses include billing services, travel expenses, accounting and legal fees, dues and subscriptions, office supplies, data processing expenses, etc. Include the cost of computer software purchased under licensing agreements. Exclude income taxes, and local sales and excise taxes.

 Total operating expenses – Will not match to the company's income statement due to the cash and accrual methods requested for this survey. As a guide, compute total operating expenses as follows:

Total operating expenses (from income statement)

- +Taxes If not included in operating expenses
- +[Annual payroll (cash basis) + Employer contributions (cash basis)]
- -[Annual payroll (accrual basis) + Employer contributions (accrual basis)]

### **=TOTAL OPERATING EXPENSES**

 Other operating expenses – If other operating expenses are unavailable, calculate them as follows –

### TOTAL OPERATING EXPENSES FOR SURVEY

-(Lines 1 through 9 under the payroll and other operating expenses item on survey report form)

